



# Wheatland Kernels

From Wheatland Accounting Services Ltd.

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## 2010 AgrilInvest Deposit Notices

In order to receive the government matching deposit, ensure that you act upon your deposit notice within the 90 days specified on your notice.

The process is simple:

- Take the deposit notice to your financial institution, and make your deposit.
- The financial institution will advise AgrilInvest that you have made your deposit.
- AgrilInvest will transfer any balance they are holding for you plus their matching deposit into your AgrilInvest account.
- You may then withdraw the funds at any time.
- The government contribution is taxable when withdrawn.

Please forward any AgrilInvest statements to our office. If we are doing an income tax review, please advise us if you have withdrawn funds from your AgrilInvest account.

## Important Deadlines!

### December 31, 2011

Final deadline for paying the 2011 AgriStability Fee and for submitting your application with penalty.

### December 1, 2011

Final deadline for submitting information to our office for an income tax review.

## Holiday Office Hours:

Closed November 11,  
December 23 & 26th, &  
January 3rd, 2012

www.wheatlandaccounting.com

Fall 2011

## Wheatland Accounting Celebrates 30 Years!!

1981-2011

*You are invited to an inspiring evening  
in honor of our 30th Anniversary*

*November 17, 2011*

*Fillmore Memorial Hall*

*Registration begins at 5:30 p.m.*

Please register by calling Shelly at 306 722-3884 before Nov 10/2011

*Space is limited, please register early so you are not disappointed*

## President's Message

You know the saying "Time flies when you are having fun"... We obviously have been having a lot of fun around here as it is very hard to believe it is 30 years since we first opened the doors on Wheatland Accounting!

It is at such times as this that we are caused to look back at where we have come from and ahead to where we are going. We examine our roots and what has caused us to be successful in evolving, adapting and growing our business to what it is now, and then reflect upon the necessary components required to meet the challenges of the future in order to excel at what we do.

As we consider this we realize that you are a major part of our success. You and our clients collectively have given us the opportunity to learn and to grow by allowing us to be of service to you. The client loyalty that we have experienced is tremendous, and looking ahead we see that we must keep in touch with your needs and develop systems and services that will meet and exceed those needs, so that we can continue to earn your loyalty.

Another integral part of our success is an extremely dedicated team who are working together to deliver quality, timely services. We have transitioned from a business that first consisted of just me, to a group of seven committed players who are more than employees just doing their job, but rather a team seriously interested in working together to deliver excellence. I want to express my sincere appreciation for the loyalty and dedication of our past and present team members. Retaining and attracting a professional committed team will certainly be a major component to the future growth and success of our company.

We cannot forget the value of our rural roots in bringing us to where we are today. Our agriculture focus has enabled us to reach far beyond the trading area of our community to meet a need specifically in this sector. We realize this is our unique niche market and see it as an important specialization going into the future.

Our clients, our team and our roots have contributed towards bringing us to where we are today. As a token of our appreciation for your contribution towards this, we invite you to come and join us for our anniversary celebration November 17th. We think that it will be an inspirational and fun evening that will leave us all with some tools to take home and improve our lives.

If you are registered for GST always be sure your GST number appears on your invoices. CRA can disallow ITC's if the GST number is not on the invoice.

Leaving our office in early September were **MaryJo Herman** and **Michelle Donald**. Mary Jo will be helping her husband on the farm and Michelle moved to Canmore, Alberta. Their presence in our office will be missed! We wish them luck in their future endeavours!!!

All Agristability questions, can now be directed to Sheila Olver.

We welcome Shelly Ripplinger to our team. She has taken over secretarial duties from Michelle and assists in bookkeeping. Shelly grew up in small town Saskatchewan. Her education includes accounting, economics, and human resources

**Wheatland Accounting charges a flat fee of \$25 to fax or email your financial information to you or a third party at your request.**

**Payroll Deductions**

Please send your payroll information into us following your last payroll calculation of 2011. Sending information in to us early will also help us correct any errors before January 15, which is the date that the final remittance for 2011 is due.

**T4/T5 Web Access Codes**

CRA will be mailing out T4—T5 Web access codes to anyone that filed these forms last year. It is very important for you to forward this information to us to enable us to file the 2011 T4's and T5's

**Watch for our annual AgDay coming up in January. If there is a topic you would like us to address, please let our office know!**

**GST Filing Electronic Filing Access code**

If we are filing GST for you, please ensure that you forward this code to us with your financial information

**We focus on agriculture!**

**Wheatland Accounting Annual Barbeque**

Thank you to everyone who attended the Wheatland Accounting annual Barbeque on August 4, 2011. It was a beautiful day with 52 people in attendance. Rose Callfas won a set of Barbeque utensils fo guessing the exact number of hot dogs and smokies that were served.

**Livestock Tax Deferral Questions and Answers for 2011**

**What is the purpose of the Tax Deferral Program?**

The program is designed to assist producers who have been forced to sell all or part of their livestock-breeding herd as a result of extreme drought conditions or excesses moisture and flood. Producers can defer a portion of the proceeds from breeding stock sales from their taxable income, increasing the cash available to replenish breeding stock in the following year. Much of South-eastern Saskatchewan is included in 2011. Please confirm with us to see if your R.M. qualifies.

**How much of the herd needs to be sold in order to defer income?**

To defer income, the breeding herd must have been reduced by at least 15%. If the herd is reduced by 15-30%, producers may defer 30% of income from net sales; if the herd is reduced by more than 30%, producers may defer 90% of the income. Proceeds from deferred sales are included as income in the next tax year, when they may be at least partially offset by the cost of reacquiring breeding animals. Please contact our office for more information.

**Urgent tax situation looming ...**

For most of our farm clients in the South East of Saskatchewan there may be a tendency to feel that there will not be a tax problem in 2011. This logic comes from the fact that many of you got very little crop in the ground this year, and much of what was seeded did not yield extremely well, resulting in a very poor year for crop production in this area of the province.

We urge you to take a careful look at your situation this year as in our view there is likelihood that this could be an extremely high tax year for some of our clients, leaving 2012 as the below average year. If the following paragraph describes or partially describes your situation, you could be in for a surprise at tax time in 2011 unless you incorporate some tax planning before it is too late.

You had a good crop in 2010 and carried significant inventory for sale into 2011, perhaps also deferring grain sales into 2011. Prices for some commodities were good in 2011 and you have sold most of the 2010 inventory that you had in 2011. Your input costs (expenses) are significantly lower in 2011 than in previous years due to the fact that your seeded acreage was much below normal. You were able to cash in on crop insurance and the unseeded acreage benefit, providing up to \$95.00 per acre of cash income in the year. You may already have pre purchased a lot of fertilizer in 2010 that did not get used in 2011 leaving it on hand for 2012, eliminating the need to pre buy so much fertilizer this fall.

2011 has the potential to be an extremely high tax year and we advise you to take a careful look at your own situation. Please contact us early to arrange an appointment to plan your approach to dealing with this. We would like to start working on tax reviews early in November this year to ensure that we are able to deliver you timely advice, and ask that your information be in to us no later than December 1<sup>st</sup> to ensure that we are able to complete a plan for you.

**How Farming has changed in the past 30 Years.**

**Total Seeded Area in Saskatchewan:**

**1981**—27,142,000 Acres **2011**—29,360,000

**Spring Wheat Seeded Area:**

**1981**-15,850,000 **2011**-7,400,000

**Dry peas seeded Area:**

**1981** - 39,000 **2011** - 1,555,000

**Canola Seeded Area:**

**1981**-1,350,000 **2011**-9,500,000

**Lentils seeded area:**

**1981** - 85,000 **2011** - 2,550,000